

Annual financial statement for the period ended as 31 December 2021

BK General Insurance Company (BKGI) was incorporated as a Limited Liability Company on 16th September 2015 by Rwanda Development Board and was licensed by the National Bank of Rwanda to transact general insurance business on 22nd March 2016.

The rationale behind the establishment of the company was to emphasize BK Group Plc commitment of financially transforming the lives of Rwandans through the provision of innovative insurance services. Investment in insurance business was also viewed by the Bank of Kigali as a strategy to achieve bank portfolio diversification.

To the estimated stakeholder, we are pleased to publish BK General Insurance Ltd Audited Annual Financial Statements for the period ended 31 December 2021. The same information is available on the following address:

BK General Insurance website: https://www.bkinsurance.rw/reports

Physical is also available from our head office located:

Old I&M Bank Rwanda Building KN 3Avenue Kigali Rwanda Across Kigali City Hall

| Audited Statement of Change in Ed | quity For the period | l ended 31 Dece | mber 2021 | |
|-----------------------------------|----------------------|-------------------|-----------|--|
| Year ended 31 December 2021 | Share capital | Retained earnings | Total | |
| | Frw '000 | Frw '000 | Frw'000 | |
| At start of year | 2,857,143 | 4,184,482 | 7,041,625 | |
| Additional capital | 142,857 | - | 142,857 | |
| Total capital | 3,000,000 | 4,184,482 | 7,184,482 | |
| Comprehensive income: | | | | |
| Profit for the period | - | 2,740,456 | 2,740,456 | |
| Other comprehensive income | - | - | - | |
| Total comprehensive income | - | 2,740,456 | 2,740,456 | |
| At end of period | 3,000,000 | 6,924,938 | 9,924,938 | |
| | | | | |
| | Share capital | Retained earnings | Total | |
| Year ended 31 December 2020 | Frw '000 | Frw '000 | Frw'000 | |
| At start of year | 2,857,143 | 2,449,099 | 5,306,242 | |
| Comprehensive income: | | | | |
| Profit for the year | - | 1,735,383 | 1,735,383 | |
| Other comprehensive income | - | - | - | |
| Total comprehensive income | - | 1,735,383 | 1,735,383 | |
| At end of period | 2,857,143 | 4,184,482 | 7,041,625 | |

| Audited Statement of Comprehensive Income for the pe | riod ended 31 De | cember 2021 |
|----------------------------------------------------------|------------------|-------------|
| | Dec-21 | Dec-20 |
| | Frw'000 | Frw'000 |
| Gross written premium | 12,134,415 | 9,153,316 |
| Change in unearned premium | (817,835) | (722,329) |
| Gross earned premiums | 11,316,580 | 8,430,987 |
| Less: insurance premium ceded to reinsurers | (2,694,984) | (1,647,235) |
| Net insurance premium revenue | 8,621,596 | 6,783,752 |
| Add Commissions earned | 567,256 | 262,563 |
| Less Underwriting expenses | (853,233) | (512,051) |
| Net underwriting income | 8,335,619 | 6,534,264 |
| Net claims incurred | (3,359,442) | (2,982,621) |
| Management expenses | (2,142,858) | (1,850,173) |
| Expected credit loss on financial assets | (9,514) | (47,577) |
| Provision for doubtful debtors | (209,538) | (109,279) |
| Underwriting profit | 2,614,267 | 1,544,614 |
| Interest income calculated using effective interest rate | 1,244,482 | 912,163 |
| Revenue from contracts with customers | 81,943 | 76,016 |
| Profit before income tax | 3,940,692 | 2,532,793 |
| Provision for Income tax | (1,200,236) | (797,413) |
| Profit for the period | 2,740,456 | 1,735,380 |
| Other comprehensive income, net of tax | - | - |
| Total comprehensive income for the period | 2,740,456 | 1,735,380 |

The financial statements and other disclosures are available on our website at https://www.bkinsurance.rw/reports



Annual financial statement for the period ended as 31 December 2021 Audited Statement of Financial Position As at 31 December 2021 Audited Statement of Financial Position As at 31 December 2021

| Audited Statement of Financial Position As at 31 De | cember 2021 | |
|---------------------------------------------------------------|-------------|------------|
| | Dec-21 | Dec-20 |
| | Frw'000 | Frw'000 |
| Assets | | |
| Non-current assets | | |
| Equipment and motor vehicles | 226,480 | 135,572 |
| Intangible assets | 173,003 | 159,705 |
| Right-of-use assets | 688,018 | 172,512 |
| Deffered Tax | 100,415 | - |
| Investment in securities | 983,500 | 983,500 |
| Total non-current assets | 2,171,415 | 1,451,289 |
| Current assets | | |
| Receivables arising out of direct insurance arrangements | 4,210,691 | 912,639 |
| Reinsurers share of insurance liabilities | 1,941,861 | 1,631,528 |
| Receivable arising from coinsurance & Subrogation arrangement | 365,119 | 254,523 |
| Deferred acquisition costs | 377,125 | 275,599 |
| Other receivables | 299,400 | 351,223 |
| Deposits with financial institutions | 3,769,085 | 4,476,240 |
| Investment in securities | 6,571,320 | 4,996,654 |
| Cash and bank balances | 1,967,245 | 1,079,424 |
| Total current assets | 19,501,846 | 13,977,831 |
| Total assets | 21,673,262 | 15,429,120 |
| Liabilities | | |
| Insurance contract liabilities | 8,209,465 | 6,637,396 |
| Creditors arising from reinsurance arrangements | 1,235,768 | 165,544 |
| Income tax payable | 360,654 | 172,479 |
| Lease liabilities | 691,462 | 199,900 |
| Other payables | 1,250,975 | 1,212,176 |
| Total liabilities | 11,748,324 | 8,387,495 |
| Equity | | |
| Share capital | 3,000,000 | 2,857,143 |
| Retained earnings | 6,924,938 | 4,184,482 |
| Total Equity | 9,924,938 | 7,041,625 |
| Total equity and liabilities | 21,673,262 | 15,429,120 |

| Audited Statement of Financial Position As a | Dec-21 | Dec-20 |
|-----------------------------------------------------------------------------------------|-----------------------|---------------------|
| | Frw '000 | Frw '000 |
| Profit before Income tax | 3,940,692 | 2,532,793 |
| Adjust for: | 3,940,092 | 2,332,793 |
| Depreciation of Tangible assets | 86,325 | 46,657 |
| Amortization of intangible assets | 12,853 | 11,783 |
| Depreciation on ROA | 34,489 | 34,515 |
| Impairments provisions on premium debtor | 39,658 | 27,054 |
| Write off of premium debtors | 77,863 | 27,034 |
| Impairments provisions other receivable | 92,017 | 82,225 |
| Expected credit loss on financial assets | 9,514 | 47,577 |
| | | |
| Financial interest expense on lease liabity | 33,819 | 39,663 |
| Gain on derecognition of Lease | (31,337) | (004 205) |
| Interest income earned | (1,227,207) | (894,295) |
| Characteristic made a seriest. | 3,068,686 | 1,927,972 |
| Changes in working capital: | | |
| | (404 505) | (447.070) |
| Increase/decrease in deferred acquisition cost Increase / decrease in other receivables | (101,526) (40,196) | (117,878) 19.445 |
| Increase/decrease in reinsurance assets | (310,332) | (224,150) |
| Increase/decrease in subrogation receivables | (110,596) | (203,041) |
| Increase/ decrease in insurance receivable | (3,415,572) | (567,379) |
| Increase / decrease in insurance contact liabilities | 1,572,069 | 1,484,553 |
| Increase / decrease in reinsurance payable | 1,070,224 | (745,151) |
| Increase / decrease in other payables | 20,727 | 1,029,731 |
| Tax paid in the year | (1,112,476) | (729,033) |
| Cash flows generated from operations | 641,008 | 1,875,069 |
| cash nows generated nom operations | 041,000 | 1,073,003 |
| Cash flows from investing activities | | |
| Purchases of property and equipment | (177,231) | (160,313) |
| Purchases of intangible assets | (26,151) | (25,562) |
| Term deposits with financial institutions | 700,000 | (46,820) |
| Interests received from deposits | 418,167 | 162,343 |
| Investment in securities | (1,508,978) | (2,672,046) |
| Interests received on investments | 746,634 | 261,505 |
| Net cash generated from investing activities | 152,441 | (2,480,893) |
| | | |
| Cash flows from financing activities | | |
| Issue of new shares | 142,857 | - |
| Repayment of principal lease liabilities | (42,846) | (62,324) |
| Net cash flows from financing activities | 100,011 | (62,324) |
| - | | |
| Net (decrease)/increase in cash and cash equivalents | 893,460 | (668,148) |
| Expected credit loss on financial assets | (5,641) | (3,082) |
| Cash and cash equivalents at year start | 1,079,425 | 1,750,656 |
| Cash and Cash Equivalents at year start | 1,073,423 | 1,730,030 |
| Cash and cash equivalents at period end | 1,967,245 | 1,079,425 |

loard Audit Committee Chairperson

Managing Director

Date: 99 Norch 2022



Disclosures for the period ended as 31 December 2021

| Quantitative disclosures | | | | | | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------|-----------------------------------------------------|--------------------|--|--|--|
| Item | Formula/ description | Amount/ Ratio | | | | | |
| | | | Previousperiod | Required | | | |
| A. Solvency coverage | | | | | | | |
| a. Solvency required | Solvency margin Required:20% of previous year net | | | | | | |
| | premium or Rwf 1 000 million whichever is greater | 1,501,216 | 1,150,831 | | | | |
| b. Admitted assets | | 15,178,602 | | | | | |
| c. Admitted liabilities | | 12,223,536 | | | | | |
| d. Solvency available e. Solvency surplus (gap) | | 2,955,067 1,453,851 | 3,119,093 1,968,262 | | | | |
| f. Solvency coverage ratio | | 196.8% | 271.0% | | | | |
| B. Capital Strength | | | | | | | |
| a. TAC (Total Available Capital) | | 8,975,642 | 5,156,918 | | | | |
| b. RCR (Risk Based Capital Required) | | 7,410,048 | 3,641,092 | | | | |
| c. CAR (Capital Adequacyratio) | | 121.1% | 141.6% | | | | |
| C. Earnings risk | N | 2001 | | | | | |
| a. Claims/Loss Ratio b. Management Expenses Ratio | Net Claims Incurred/ Net Earned Premiums Management expenses/ Net Earned Premiums | 39% 26% | 44% 28% | | | | |
| c. Underwriting expenses ratio | Commission expenses/ net earned Premiums | 10% | 8% | | | | |
| d. Combined Ratio | Claims ratio+ Management expenses ratio+ | | | | | | |
| (For General insurance Only) | Underwriting expenses ratio/ Net Earned Premium | 74% | 79% | | | | |
| D. INVESTMENT EXPOSURE | | 74/8 | 7576 | | | | |
| | Any investment above ten percent of | | | | | | |
| a. Investment Exposure (s) | total assets (name and amount) | None | None | | | | |
| b. Earning assets ratio | Earning Assets/ total assets | 61% | 75% | | | | |
| c. Investment property ratio | Investment property/ total assets | 0% | 0% | | | | |
| d. Equities assets ratio | Investment Equities/ total assets | 0% | 0% | | | | |
| E. Liquidity Risk a.Liquidity Ratio (LCR) | Liquid assets/ current liabilities | 153% | 143% | 100% | | | |
| b. Liquidity stress test ratio | E-quit 333ets) carrent nublinaes | 135% | 14370 | _00/0 | | | |
| F. Exposures to related parties | | | | | | | |
| a. Loans to Directors and senior management | | 0% | 0% | | | | |
| b. Loans to employees/ staff | | 0% | 0% | | | | |
| c. Loans to subsidiaries and affiliates | | 0% | 0% | | | | |
| d. Loans to shareholders/ holding company | | 0% | 0% | | | | |
| e. Investments in related parties G. Operational Risk | | 0% | 0% | | | | |
| a. Number and types of frauds and their corresponding | | | | | | | |
| amount | | 0 | 0 | | | | |
| H. Business composition | | | | | | | |
| | DP WORLD BRANCH | 1,848 | - | | | | |
| | GIKONDO AGENCY | 44 | 54 | | | | |
| | HEAD OFFICE - KIGALI | 7,674 | 7,207 | | | | |
| | HUYE AGENCY | 23 | 30 | | | | |
| | KICUKIRO AGENCY KIMIRONKO AGENCY | 762 | 686 7 | | | | |
| | MUHANGA AGENCY | 245 | 97 | | | | |
| Number of policyholders per branch | MUHIMA AGENCY | 181 | 58 | | | | |
| | NYABUGOGO AGENCY | 10 | 48 | | | | |
| | NYAGATARE TOWN | 622 | 245 | | | | |
| | REMERA AGENCY | 1,984 | 1,109 | | | | |
| | MUSANZE AGENCY | | 55 | | | | |
| | RUBAVU AGENCY | 348 | 430 | | | | |
| | RUSIZI AGENCY 2 RWAMAGANA AGENCY | 54 10 | 25 49 | | | | |
| | DP WORLD BRANCH | 1.600 | - 49 | | | | |
| | GIKONDO AGENCY 1 | 19 | 33 | | | | |
| | HEAD OFFICE - KIGALI | 5,283 | 5,491 | | | | |
| | HUYE AGENCY | 17 | 20 | | | | |
| | KICUKIRO AGENCY | 361 | 412 | | | | |
| | KIMIRONKO AGENCY | 188 | 4 59 | | | | |
| | MUHANGA AGENCY MUHIMA AGENCY | 188 | 33 | | | | |
| Number of policies in force per branch | MUSANZE AGENCY | - 117 | 17 | | | | |
| | NYABUGOGO AGENCY | - | 25 | | | | |
| | NYAGATARE TOWN | 392 | 139 | | | | |
| | REMERA | 1,616 | 727 | | | | |
| | REMERA AGENCY | 98 | 110 | | | | |
| | RUBAVU AGENCY | 175 | 240 | | | | |
| | RUSIZI AGENCY 2 RWAMAGANA AGENCY | 34 8 | 17 37 | | | | |
| I. Management and Board Composition | IN WAININGAINA AGENCT | 8 | 37 | | | | |
| | | | | | | | |
| a. Number of Board members (Independent and non- | | | | | | | |
| a. Number of Board members (Independent and non- independent) | | 7 | | | | | |
| independent) b. Number of Board committees | | 7 | 4 | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender | | 7 4 3 M & 1 F EXCO | 4 3 M & 1 F EXCO | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff | | 3 M & 1 F EXCO | 3 M & 1 F EXCO | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender | | | | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries | | 3 M & 1 F EXCO | 3 M & 1 F EXCO 8 M &12 F | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries a. Number of insurance agents | | 3 M & 1 F EXCO 12 M & 10 F | 3 M & 1 F EXCO 8 M & 12 F | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries a. Number of insurance agents b. Number of ioss adjusters/ assessors | | 3 M & 1 F EXCO | 3 M & 1 F EXCO 8 M &12 F | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries a. Number of insurance agents b. Number of insurance agents b. Number of ioss adjusters / assessors L. Branches | | 3 M & 1 F EXCO 12 M & 10 F | 3 M & 1 F EXCO 8 M & 12 F | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries a. Number of insurance agents b. Number of ioss adjusters/ assessors | | 3 M & 1 F EXCO | 3 M & 1 F EXCO 8 M & 12 F | | | | |
| independent) b. Number of Board committees c. Number of senior management staff by gender J. Staff a. Total Number of non-managerial Staff by gender K. Insurance Intermediaries a. Number of insurance agents b. Number of ioss adjusters/ assessors L. Branches a. Number of Branches by Province including Kigali City | Gross written premium-Ceded premium/GWP Ceded premium/Gross written premium | 3 M & 1 F EXCO 12 M & 10 F | 3 M & 1 F EXCO 8 M & 12 F 14 1 2 82% | 80%-70% 20%-30% | | | |



Disclosures for the period ended as 31 December 2021

| Revenue account | | | | | | | | | |
|-----------------------------------------------------------|-------------|-----------|-----------|-------------|-----------|---------------|-------------------|-----------|-------------|
| 31-Dec-21 | Motor | Fire | Guarantee | Engineering | Liability | Miscellaneous | Accident & Health | Transport | Total |
| | FRw'000 | FRw'000 | FRw'000 | FRw'000 | FRw'000 | FRw'000 | FRw'000 | FRw'000 | FRw'000 |
| Gross written premium | 9,068,527 | 1,158,417 | 350,816 | 796,100 | 132,384 | 517,385 | 60,670 | 50,116 | 12,134,415 |
| Unearned premium reserve b/f | 3,306,629 | 263,681 | 93,189 | 229,807 | 50,129 | 14,538 | 18,040 | 7,816 | 3,983,827 |
| Unearned premium reserve c/f | (3,965,518) | (454,034) | (114,416) | (265,066) | (58,602) | (172,356) | (30,305) | (12,485) | (5,072,782) |
| Reinsurance portfolio premium reserves b/f | (359,716) | (134,958) | (27,288) | (200,514) | (32,840) | (8,865) | (11,001) | (4,765) | (779,946) |
| Reinsurance portfolio premium reserve c/f | 397,537 | 201,342 | 71,999 | 166,799 | 26,996 | 155,120 | 19,703 | 11,570 | 1,051,066 |
| Gross earned premiums | 8,447,459 | 1,034,449 | 374,299 | 727,125 | 118,066 | 505,822 | 57,108 | 52,253 | 11,316,580 |
| Premiums ceded to treaties & facultative reinsures | (706,122) | (435,281) | (290,890) | (493,916) | (58,095) | (174,261) | (44,161) | (44,074) | (2,246,801) |
| Premiums ceded to co-insurance | (200,000) | (60,529) | - | (10,049) | (2,884) | (172,351) | - | (2,370) | (448,183) |
| Premium ceded to reinsurance | (906,122) | (495,810) | (290,890) | (503,965) | (60,979) | (346,613) | (44,161) | (46,444) | (2,694,984) |
| Net insurance premium revenue | 7,541,337 | 538,638 | 83,409 | 223,160 | 57,087 | 159,209 | 12,947 | 5,809 | 8,621,596 |
| Commissions Earned | - | 163,769 | 146,901 | 150,651 | 18,223 | 46,206 | 24,907 | 16,598 | 567,256 |
| Underwriting Expenses (Commissions Paid) | (603,056) | (125,949) | (5,384) | (58,415) | (11,492) | (43,869) | (2,941) | (2,127) | (853,233) |
| Net underwriting income | 6,938,281 | 576,458 | 224,926 | 315,396 | 63,818 | 161,546 | 34,913 | 20,280 | 8,335,619 |
| Gross claims paid & benefits | 3,936,568 | 265,502 | 363 | 70,168 | 36,082 | 7,201 | 492 | 393 | 4,316,768 |
| Outstanding claims reserve b/f | (1,881,862) | (201,702) | - | (129,417) | - | - | (28,422) | - | (2,241,404) |
| Outstanding claims reserve c/f | 2,384,386 | 644 | 6,291 | 98,049 | 10,277 | 50,195 | 35,541 | - | 2,585,384 |
| Incurred but not report (IBNR) b/f | (310,786) | (44,344) | (14,242) | (20,023) | (9,597) | - | (7,060) | (2,552) | (408,603) |
| Incurred but rot report (IBNR) c/f | 371,437 | 65,433 | 22,061 | 54,950 | 8,101 | 22,065 | 4,031 | 3,221 | 551,299 |
| Reserve for unxpired risk b/f | - | - | - | - | - | - | (3,562) | - | (3,562) |
| Reserve for unxpired risk c/f | - | - | - | - | - | - | - | - | - |
| Subrogation Recoveries | (564,900) | - | - | - | - | - | - | - | (564,900) |
| Net claims payable | 3,934,843 | 85,532 | 14,472 | 73,727 | 44,863 | 79,461 | 1,020 | 1,063 | 4,234,982 |
| Claims recoveries from treaties & facultative reinsurance | (836,328) | - | - | - | - | - | - | - | (836,328) |
| Reinsurance portfolio claims reserve b/f | 491,130 | 176,500 | - | 74,961 | - | - | - | - | 742,591 |
| Reinsurance portfolio claims reserve c/f | (594,195) | (240) | (1,289) | (65,680) | (1,858) | (45,176) | (2,679) | - | (711,118) |
| Incurred but not report (IBNR) b/f | 66,508 | 17,968 | 8,202 | 14,144 | - | - | - | 2,169 | 108,992 |
| Incurred but rot report (IBNR) c/f | (92,563) | (23,776) | (4,796) | (36,791) | (1,465) | (19,858) | (304) | (123) | (179,677) |
| Amount recoverable from reinsurers | (965,449) | 170,452 | 2,116 | (13,366) | (3,323) | (65,034) | (2,982) | 2,046 | (875,540) |
| Net Claims Incurred | 2,969,394 | 255,985 | 16,589 | 60,361 | 41,540 | 14,427 | (1,962) | 3,109 | 3,359,442 |
| Management Expenses | (1,883,807) | (152,111) | (98,886) | (121,051) | (10,574) | (69,829) | (17,503) | (8,150) | (2,361,911) |
| Underwriting profit | 2,085,080 | 168,363 | 109,451 | 133,984 | 11,704 | 77,290 | 19,373 | 9,021 | 2,614,267 |
| Investment Income | 992,571 | 80,147 | 52,103 | 63,781 | 5,571 | 36,792 | 9,222 | 4,294 | 1,244,482 |
| Other Income | 65,356 | 5,277 | 3,431 | 4,200 | 367 | 2,423 | 607 | 283 | 81,943 |
| Total Income for the Period | 3,143,007 | 253,787 | 164,985 | 201,965 | 17,642 | 116,505 | 29,202 | 13,598 | 3,940,692 |
| Income Tax Expense | (957,281) | (77,297) | (50,250) | (61,514) | (5,373) | (35,485) | (8,894) | (4,142) | (1,200,236) |
| Profit for the Year | 2,185,727 | 176,490 | 114,735 | 140,452 | 12,269 | 81,021 | 20,308 | 9,457 | 2,740,456 |